



# Churchill Stateside Group

*Experience & Integrity. Since 1984.*

## Renewable Energy Finance & Investment Capital

## Fact Sheet

- CONSTRUCTION LOANS
- PERMANENT FINANCING
- TAX CREDIT EQUITY

### About CSG Renewable Energy Finance

Churchill Stateside Group ("CSG") is a collection of commercial real estate financial services companies based in Clearwater, Florida. CSG's distinguished leadership team has a long history of delivering innovative finance and investment solutions to owners and developers of commercial real estate properties throughout the United States.

Our renewable energy finance business has closed more than \$150 million in renewable financing since its inception in 2005. These projects include installations of ground mount and rooftop solar on a variety of for profit and non-profit organizations from apartments, wineries, warehouses, colleges and public school systems.

We've honed our renewable energy expertise in the field and on the ground in order to help our clients navigate the latest transaction structures, green technologies, environmental regulations and tax credit program requirements. This level of commitment applies to every transaction we undertake and is part of the service culture that has helped build long-term relationships with our valued clients and capital partners alike.

Our commitment to integrity centers on honest dialogue and incomparable service. Partner with our team and we will help you achieve success in bringing even the most complex projects to fulfillment.

We are a **Q10 Capital**® partner ~ a national leader in commercial real estate providing unsurpassed access to capital.

### CSG Construction Loan Program

CSG understands that each real estate development is unique. Our goal is to deliver the most competitive rates, terms, loan proceeds and service on every project. As a relationship focused lender, we believe that we best-serve our clients when time is set aside to discuss each project's unique needs, challenges and merits in detail. In the interim, we provide the below terms as guidelines.

**Loan Size:** \$2 to \$20 million

**Term:** typically, six months; longer terms considered

**Interest Rate:** please call for current rates

**Borrower:** experienced developers with a successful track record of completed solar transactions

**Guaranty:** full recourse for project completion and loan repayment

**Guarantor:** strong corporate guarantee

**General Contractor:** highly experienced with payment and performance bonding or LOC

**Other:** require an easement or leasehold rights during construction

**Construction Loan Take Outs:** prior to closing, a suitable takeout commitment; term loan, tax credit equity, grant, sale lease-back or other scenario must be in place with an acceptable institution

**Due Diligence Fee:** typical rates apply, which cover costs of third party reports (appraisal and plan & cost review), a portion of legal fees and other lender due diligence costs

**Other Costs:** borrower responsible for legal fees and customary closing costs

*CSGfirst.com*

#### Contact Information

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# Recent Closings



## Jefferson Union School District

Pacifica, CA  
Daly City, CA

1,644.3 kW DC  
Electric Power Generation  
Solar Rooftop

\$10,800,000  
Construction Loan



## California Institute of Technology

Pasadena, CA

1.18 kW DC  
Electric Power Generation  
Solar Rooftop

\$7,760,000  
Construction Loan



## Siemens Warehouse

Sacramento, CA

1,159.5 kW DC  
Electric Power Generation  
Solar Rooftop, Ground Mounts  
& Covered Parking

\$9,796,000  
Construction Loan



## Diocese of San Jose

San Jose, CA  
Campbell, CA

890.4 kW DC  
Electric Power Generation  
Solar Rooftop & Ground Mounts

\$6,100,000  
Construction Loan



## University of Delaware

Neward, DE

854 kW DC  
Electric Power Generation  
Solar Rooftop

\$4,400,000  
Construction Loan



## Fosters Wineries

Beringer Winery, St. Helena, CA  
Asti Winery, Cloverdale, CA  
Etude Winery, Napa, CA  
Stag's Leap Winery, Napa CA

2,891.4 kW DC  
Electric Power Generation  
Solar Rooftop

\$15,163,200  
Construction Loan



CSG has completed financing for more than \$100 million of renewable energy installations. To learn more about our services or see additional projects, please call or visit [CSGfirst.com](http://CSGfirst.com).